



Client Day

SEPTEMBER 23 · 2019

Client Day during the 2019 ThinkBIG Conference is dedicated to Abrigo's credit, lending, and portfolio risk product clients. There will be two distinct parts of Client Day: the User Group sessions in the morning, and Roadmap Discussions in the afternoon. Find more information below and join us!

Client Day registrants must be current Abrigo clients and must also be registered for the ThinkBIG Conference.

User Group | \$200

To help clients gain best practices and training in select product modules, Abrigo will host a User Group during the 2019 ThinkBIG Conference Client Day. This User Group will include interactive sessions within the Credit Analysis, Loan Loss Analyzer (LLA), or ALLL products.

Sessions will run from 10:00^{AM}–3:00^{PM} and will include lunch.

| 9:00–10:00 ^{AM} Registration | | |
|--|---|--|
| CREDIT ANALYSIS | LOAN LOSS ANALYZER (LLA) | ALLL |
| 10:00–11:10 ^{AM} Three primary ways to extract data | 10:00–10:50 ^{AM} Fundamentals of Loan Loss Analyzer (LLA) | 10:00–11:00 ^{AM} The building blocks: Setting up scenarios, segmentation, and remaining life calculator |
| 11:20–11:50 ^{AM} Creating standard reports for annual reviews | 11:00 ^{AM} –12:00 ^{PM} What's new with LLA? | 11:10 ^{AM} –12:00 ^{PM} Running loss calculations in Sageworks ALLL |
| 12:00–1:00 ^{PM} Lunch | 12:00–1:00 ^{PM} Lunch | 12:00–1:00 ^{PM} Lunch |
| 1:00–2:15 ^{PM} A roadmap for creating a credit presentation using the Word add-in | 1:00–3:00 ^{PM} Loss rate calculations deep dive: inputs + assumptions. PD/LGD and Cohort + TMM methodologies | 1:00–3:00 ^{PM} Loss rate calculations deep dive: inputs + assumptions* |
| 2:30–3:00 ^{PM} Best practices: 5-7 key items to remember | | GROUP A Remaining Life + Cohort methodologies GROUP B DCF + PD/LGD |

*All ALLL track registrants will be asked to choose between Group A and Group B after registering for the User Group.

GROUP A

Recommended for institutions that do not have significant historical charge-offs/losses (A+ Borrowers group).

Focuses on the Remaining Life method and leveraging peer data.

GROUP B

Recommended for institutions that have experienced historical charge-offs/losses and have loan data encompassing 5+ years (A+ Data group).

Focuses on the Discounted Cash Flow method and other loss rate methodologies.



Abrigo Services & Solution Roadmap Session | Free

Change can be good! As Abrigo, we have enhanced our services and software solutions. Many of our product enhancements come directly from client conversations. Join us to see the exciting Abrigo roadmap, discuss enhancements, and share your feedback. Abrigo is committed to helping community financial institutions solve problems.

This session will be helpful for bankers who login to the software frequently OR for leaders at the institution who are aware of current pain points and growth objectives.

Discussions will run from 3:30^{PM}–5:30^{PM} and will include interactive brainstorming huddles.

- ✓ Community Online + Quality Assurance
- ✓ Abrigo U. + Abrigo Connect
- ✓ Enhancements
- ✓ Pitch Contest

Register for any of the Client Day options above when you register for ThinkBIG

REGISTER HERE

Reach out to events@abrigo.com for questions.